

NexC<sup>®</sup>  
JobMart



Executive Search

[www.nexc.com](http://www.nexc.com)

# we bring people together

In this fast-paced, high-tech world that we live in, one thing is still constant – your best asset will always be your people. That is why employing the right person for the job can spell the difference between the failure and success of your business. This makes the search for talents a critical step in the growth of your enterprise, one that requires the expertise of professionals who possess the know-how and the resource to get you exactly what you need.



We at NexC have the team and the network that will make that search a rewarding one. What's more, we work in an environment based on TRUST – an important quality in an industry that functions as a community and thrives in its diversity.



*“At NexC, we don’t build portfolios - we build relationships. We consider each client a partner that we represent, and each project an opportunity to earn trust and satisfaction.”*

# recruitment services

Choosing the right person for the job requires both time and experience. But the rigors of global recruitment means you cannot hire a prospective candidate by looking at work experience alone. With our expertise, you improve your chances of getting 'that' right person. Our various services can address your company's different hiring requirements:

## Executive Search

NexC's team of internationally experienced hospitality professionals uses modern recruitment procedures based on the standard of trust and dependability. Whatever your specific needs, with our extensive network, you can rest assured that we will find the person, who is best suited for the position. We provide:



- A dedicated recruitment manager and career development team
- Complete contact information of pre-selected individuals
- The opportunity to immediately review and evaluate each candidate
- Open channels of communication
- Provisions for an independent third party interviewer
- Assistance in contract negotiations and relocation matters
- Very competitive recruitment fees
- Follow-up care
- Overall satisfaction

## Specialist for Lease

Our unique Specialist for Lease Service is a response to our clients' need for new and innovative ways of staff sourcing. You can tap the services of highly trained and experienced individuals for short-term projects like pre-openings, peak season assignments and special events – whenever and wherever you need them. We guarantee:

- The best specialist for the assignment
- Total flexibility in terms of project duration
- Diversity and additional value for your establishment
- A ready solution for emergency situations
- Highly cost-effective manpower sourcing

## Internships and Trainees

- Access to a multinational group of highly motivated, young professionals
- Dynamic career opportunities for candidates who want further advancement in the industry
- Diversity to your team and operations
- An opportunity to build a solid group of professionals trained in your company's philosophy
- A rotating supply of candidates

# our team



**W**e have assembled a talented and professional recruitment team that can readily answer the needs of both employers and prospective employees.

Our career development team and recruitment managers have had ample multinational experience and knowledge in the hospitality industry. They understand the uniqueness of each individual career search and they work together to give you the results you need. You will be assured of personal assistance, all the way.

## A. Recruitment

### The Executive Search Team will:

- Assign a person dedicated to your company's recruitment needs
- Evaluate employment requirements and expectations
- Maintain communications with both the candidates and the company
- Assist and give advice on negotiations and contract details
- Provide travel and relocation information

## B. Research and Assessment

### The Research Team will:

- Review the talent pool
- Make profile assessments
- Initiate market research
- Conduct interviews
- Carry out reference check

## C. Career Development

### The Career Development Team will:

- Manage résumé
- Continually update employee's professional profile
- Maintain communication flow with the candidate
- Provide career assistance

*“Whatever language  
you speak,  
we understand  
your needs”*

# Our clients

Companies from all over the world avail our quality service. We place individuals of all levels in all sectors of the hospitality industry around the globe. We are proud to have one of the highest jobs-to-candidate matching rates in the industry. As proof of our impeccable track record, we have gained the loyalty of some of the most recognized establishments in the world.



Disney



Atlantis Hotel & Casino Hotels



Bellagio



Las Vegas Japan Burj Al Arab

Berlin Norwegian Cruise Line US Virgin Islands Saudi Arabia



The Ritz-Carlton Hotels and Resorts Starwood Hotels and Resorts Beijing Restaurants



Hyatt International United Arab Emirates Sofitel Jumeirah Beach Hotel



Philippines Marriott International Saudi Airlines London Le Meridien Hotels Hong Kong

Peninsula Hotels Las Vegas Singapore Airlines Mandarin Oriental Hotel Group

Silversea Cruises Raffles International Crystal Cruises

Hilton Hotels Singapore Kuala Lumpur Travel Services



Kempinski Hotels Airlines Renaissance Hotels

InterContinental Hotels and Resorts Cruise Lines



# about NexC services

NexC<sup>®</sup>  
JobMart

We created a single platform that connects the industry and professionals worldwide; bridging cultural and geographical barriers. We provide an interactive facility within reach anytime. We make you visible among people that count most—the decision-makers of our industry.



## NexC Membership

Your hospitality platform for worldwide networking.

- CM Corporate Member** - Industry-focused services for the global business and trade.
- EM Executive Member** - Comprehensive business tool for the managers of today.
- PM Preferred Member** - Advanced services for industry professionals.
- HM Hospitality Member** - The hospitality village and global alumni network.
- RG Registered Guest** - Access to rich information sources for hospitality and tourism.



## NexC JobMart

A variety of services to address your diverse local and international recruitment needs.

- Executive Search** - Personalized recruitment service to fulfill your most demanding requirements.
- NexClassifieds** - Digital hospitality job magazine distributed to more than 160 countries.
- JobsExchange** - Meeting today's demand for special short-term assignments.
- JobsExpress** - Multiple service feature online for the global career and HR professionals.
- CVvault® and CVrom®** - Professional profile management with secure worldwide access.



## NexC TradeMart

Trading network for companies and products catering to the hospitality industry.

- Trade Index** - Detailed company information of manufacturers, producers and service companies.
- EXPO TradeMart** - Global hospitality-focused trade exhibition and convention directory.
- NexChange** - News, trends and information link for business and trade.
- School Directory** - The largest network for hospitality education.
- Travel TradeMart** - Tourism Information and global travel resource.



## NexCenter

The news and media pool of NexC helping you to bring your messages across, instantly.

- HNN Hospitality News Network** - Communication tool to promote your products and services.
- PR Express Service** - Global distribution of press releases and latest company information.
- WOWW What's On Where When** - Because what happens around you matters to your business.
- DMA Direct Marketing Agent** - Distribution of targeted sales and marketing information.
- HIT Hospitality Information Tools** - Online tools, the quick help for small needs.



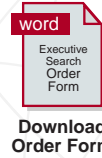
## NexCreative

Focusing on one industry only gives our team the creative advantage.

- Interactive** - Concept development for dynamic business solutions.
- Web** - Development and enhancement for your online presence.
- Digital** - Creation of brochures, magazines and business collaterals.
- Design** - For companies with creative requirements.
- Advertising** - Innovative approach for brand awareness and recognition.

# Executive Search

## request form



Page 1

### Company Details

Reference No. (assigned by NexC):	
Company:	
Address:	
Zip Code:	City:
State / Region:	
Country:	
Telephone:	
Fax:	
Company Web Site:	

Send your request to:

#### NexC Inc.

Global Customer Service Contact  
2/F Bonifacio Technology Center  
31st Street corner 2nd Avenue  
Bonifacio Global City, Taguig 1634 Philippines  
Global E-fax: [1] 212-658-9877  
jobmart@nexc.com

### Contact Person

Title (Mr./Ms./Mrs.):
Given Name:
Family Name:
Position:
Department:
Telephone (direct):
Fax (direct):
E-mail:
Preferred Contact Means: <input type="checkbox"/> In Person <input type="checkbox"/> by Phone <input type="checkbox"/> by E-mail <input type="checkbox"/> by Fax

### Company Requirements

Position Required:
Department (area of responsibility):
Number of Vacancies for This Position:
Position Vacant Since (date):
Résumé Accepted Until (date):
VISA Requirements (if any):
VISA Restrictions (if any):
Contract Arrangement:
Confidentiality Level for the Job Posting: <input type="checkbox"/> Highly Confidential <input type="checkbox"/> Open (company name and contact info displayed)
Personal Interview Arrangement <input type="checkbox"/> by Phone <input type="checkbox"/> by E-mail <input type="checkbox"/> Video Conferencing <input type="checkbox"/> in Person
Assistance and Recommendation <input type="checkbox"/> Recommended Remuneration Package and Benefits <input type="checkbox"/> Provide Third Party Interview (person to person)
Other Information:

# Executive Search

## request form



Page 2

### Educational Background and Qualifications


### Brief Job Description


### What do you expect from a suitable candidate? (e.g. Skills, Knowledge, Abilities, Trails)


### Professional Affiliations / Associations


### Languages


### Remuneration Package (Give a guideline of company's salary and benefits.)


### Company Information / Description of Operations / Business Profile (optional)


NexC Global Customer Service Contact: Global eFax: [1] 212-658-9877 E-mail: office@nexc.com

Send Today

E-mail: [executivesearch@nexc.com](mailto:executivesearch@nexc.com)

eFax: [1] 212-658-9877

www.nexc.com

# NexC<sup>®</sup>

## About NexC

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**S**ince its inception in 1995, NexC has been in the forefront of establishing a global hospitality communications network that caters to the specific needs and requirements of the hospitality, travel trade and tourism industries, as well as educational institutions.

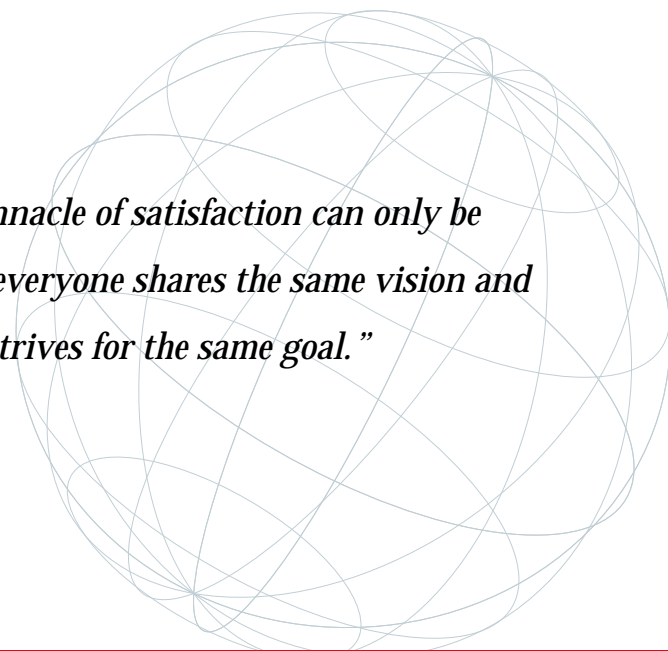
We offer a common virtual platform where individuals can interact dynamically and exchange professional and industry information, ideas and services for the enhancement of careers or businesses.

NexC's suite of services and features are geared towards nurturing people-to-people relations. Our business is fueled by the desire to create a universal arena for professional networking that has no boundaries, an arena that we call the NexClub.

NexC... beyond time zones, truly global.



*“The pinnacle of satisfaction can only be achieved if everyone shares the same vision and strives for the same goal.”*




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### Global Customer Service Contact

#### NexC Inc.

2/F Bonifacio Technology Center  
31st Street corner 2nd Avenue  
Bonifacio Global City,  
Taguig 1634, Philippines  
Telephone: [63] 2-815-6988  
eFax: [1] 212-658-9877  
E-mail: [office@nexc.com](mailto:office@nexc.com)

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**NexC  
Europe**  
[europe@nexc.com](mailto:europe@nexc.com)

**E-MAIL**  
GENERAL INFORMATION  
NEWS AND EDITORIAL  
SALES

ADVERTISING  
MEMBERSHIP  
JOBMART

TRADEMART

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[sales@nexc.com](mailto:sales@nexc.com)  
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